

**ABOUT
THE FIRM**

Nottingham Investment Advisers, Ltd., is a registered investment adviser founded in May 1996. A long history of achievement.

Nottingham is a team of seasoned professionals serving taxable and tax-exempt investors, as well as other investment advisers. Asset management and otherwise serving asset management clients are the Firm's only business. The twin results: commitment and focus.

Nottingham is a manager of large capitalization equity and widely diversified balanced portfolios. The Firm can serve in a specialized role, or as a client's sole adviser.

Nottingham's equity and balanced investment strategies constitute the Firm's Yield Plus Approach to investing. The Yield Plus Approach is a straightforward, all-encompassing investment philosophy and a set of well-defined investment processes. Precision and discipline.

A long history of achievement. Commitment and focus. Specialization, or single-manager responsibility. Precision and discipline.

Nottingham is your ideal partner as you go down the financial path ahead.

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Quarterly Update

SCORECARD

	YTD	One Year	Three Years	Five Years	10 Years
S&P 500 Index	22.08 %	36.36 %	11.92%	15.98%	13.38%
10-Year Treasury Note	3.99	10.62	-2.82	-0.74	1.53
Gold	28.18	40.81	15.02	12.25	8.07

All multi-year returns are annualized, and all returns are associated with time periods ending September 30, 2024

2024 QI-QIII — Ample Liquidity at a (More) Reasonable Price

“Money makes the mare go” is a famous stock market quote attributed to the late Martin Zweig who knew more about the markets than just about anyone. No question, he spoke the truth (about the markets), and the same can be said for the economy. That is why the Fed lowered interest rates by 0.50% on September 18 and thus ensured ample liquidity at a more reasonable price. Not that the economy was going off the rails, but there were early signs of distress. The Fed move will help and also signals that the inflation genie, at least in the Board's mind, is back in the bottle for now.

Has the Fed successfully threaded the needle, i.e., tamed inflation without damaging the economy? Good question. Most prices probably will not be going down; however, the rate of annual increase now is close to the Fed's 2% target, and most economic sectors remain healthy. And, we now are entering yet another down leg of yet another interest rate cycle. That usually is good news for stocks in general, but this time (QIII), the large company part of the market had something of a split personality. The Growth side was up 3% or so, while the value-oriented stocks that we prefer were up 8-9%. The bond market also did well. Our proxy is a Treasury maturing in 10 years; that bond's total investment return was 6.38%, which means that the nine-month return is 3.99%. Finally, what can you say about gold? The barbarous relic appreciated 13.58% in the third quarter and now is up 28.18% at the nine-month mark. In fact, gold's closing price on September 30 was \$2,643/troy ounce, close to an all-time record.

THE CURRENT SITUATION — A Positive Backdrop

• **Worldwide Economy**

In recent times, governments, certainly ours included, have been spending as if the bill never will come due. The job of keeping things under control has been left to the Fed and other central bankers, i.e., left to monetary policy. They appear to have succeeded. Here at home and for now, the Washington-induced bout of inflation has been tamed, without unduly harming the economy.

• **Equities**

For some time, we have lamented the narrow investor focus on a small group of Growth/Tech stocks. That changed to some degree in the third quarter. In other words, participation in the market advance broadened to include more Value stocks and more small company stocks. Good news.

• **Interest Rates**

A Fed interest rate cut in September was anticipated by one and all, and yields everywhere had been drifting lower. Now, with the first rate cut in the books, the path of least resistance officially is down. That will benefit most markets to varying degrees.

So, the interest rate backdrop is positive, and investors everywhere are cheering. Granted, money makes the mare go; however, until that sunny, wonderful day when there are no more unknowns, our advice is the same: Stay diversified and stay the course.

Now, charting the financial path ahead...

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Perspective

Navigating an Uncertain Financial Future

"Successful advice-givers in the modern era have to be solution-oriented."
-Anonymous

Several years ago, a client in the middle of her high-earning years asked us if she was financially able to retire. We told her that there are no simple formulae or shortcuts. Instead, as we explained, answering that question is a step-by-step process. More specifically, the best way to answer her question was to assign numbers to all of the key variables, do the math, and come up with the value of her portfolio at various points down the road. In this and all cases, healthy asset appreciation? The retirement years beckon. Alternatively, serious asset erosion? The client's timing is not the best. Anyway, in this particular case, we rendered the verdict and concluded afterward that a worthwhile Nottingham service had been born.

In the years since, the analysis provided to that client has been refined and given a name, the Path Ahead process. That process and the answers it provides have been discussed with many clients. Bottom line: We have issued many Path Ahead reports providing clients with detailed road maps for the next five, 10, even 20 years, and answering specific financial planning-type questions that the clients may have had.

So, the Path Ahead process has been around for a while, and we have told the story on a couple of occasions in the past. The time is right, however, to make sure everyone is aware of the process and the valuable information the process provides. What exactly is that information? Think of it this way...a client believes (correctly) that the future is uncertain and that he or she needs a financial plan with which to navigate that uncertainty. Well, such plans in fact are out there and they can come with more facts, figures, and detail than any client would want and can cost \$3,000-5,000 or more. What we have found, however, is that 80-90% of the financial planning-type information clients want is simply the answer to one of two questions: When can I retire? Under what post-retirement circumstances will my assets be depleted?

Where does that leave us? First and foremost, we want to make sure that all friends of the Firm know that this Path Ahead analysis exists and how valuable the Path Ahead answers can be. We also want to introduce formally the process as a separate offering of Nottingham Investment Advisers, Ltd. Therefore, as of January 1, we will be offering the Path Ahead analysis to clients and non-clients alike as a standalone investment service. Valuable information for clients and non-clients at a far more reasonable price in both cases.

We are excited to offer the Path Ahead analysis as a standalone service. Don't hesitate to reach out with questions.

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